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# supply chain management solutions

Causeway's Supply Chain Management (SCM) solutions provide companies in construction with the software and services to maximise profit margins throughout the entire tendering process.

From estimating to procurement and beyond, our products provide an innovative and integrated approach to reducing risk, managing cost and ensuring compliance – all of which contribute to increased profitability.

### Estimating

Causeway Estimating will help produce accurate bids, fast. Unlike other estimating systems which are nothing more than stand-alone pricing tools, Causeway provides estimating as part of an integrated supply chain management suite.


Using Causeway Estimating will help your business log, assess and properly evaluate bid risks. It will improve your quality bid by demonstrating that you are serious about rationalising your supply chain to deliver best value and continuous improvement to your clients. Causeway Estimating will cut traditional tender enquiry costs by up to 50%.

Sophisticated pricing tools will ensure consistent calculations, eliminate errors and significantly improve tender throughput, all resulting in improved tender win rate.

### Enquiry alerts

Industry estimates the cost of issuing enquiry packages to subcontractors at between £50 and £100 each, with a quarter never being returned. The wastage associated with the tender phase of a construction project can be significant but in many cases is simply written off as an overhead, an unavoidable cost associated with bidding for work.





Once you have identified your shortlist, the Enquiry Alert service enables an electronic pre-tender enquiry to be sent to your selected supply chain partners. Subcontractors are then able to reply electronically indicating their intention to price the work. You can now be confident that every enquiry package you issued will be priced. There is no longer a need for the massive wastage associated with sending out numerous tenders and getting the traditionally poor response.

## Building register

It is now becoming recognised that the problem of inaccurate vendor and supplier information is contributing significantly to the spiralling costs of the tendering and procurement process.

The Building Register delivers the most comprehensive, FREE-to-access database, listing over 350,000 construction industry vendors, including contractors, subcontractors and suppliers, searchable by town, county and trade categories.

Thousands of vendors have subscribed to become full Building Register members, disclosing comprehensive details regarding their financial probity, health & safety and insurances, plus additional valuable information.

Independent verification of subcontractors and suppliers within the Building Register has been conducted in association with the National Federation of Builders and their Construction Accredited Performance Standards Scheme (CAPS) as well as the Contractors Health and Safety Assessment Scheme (CHAS), the industry's leading body carrying out independent assessments of company health and safety policies and procedures.

## Supply chain online

Managing your vendor data is a complex task. Keeping track of each company's contact details, coverage, H&S, QA, insurance and financial information can be an expensive and time consuming administrative headache. Supply Chain Online provides the solution.

Supply Chain Online helps companies to compile and maintain accurate and comprehensive information on their subcontractors and suppliers. Based around an industry-wide database of over 350,000 vendors, these services can quickly deliver value to clients, contractors, house builders and local authorities.

You can decide how much support you need to keep your vendor records up to date and can receive data updates electronically for use within the different applications you use to support your day-to-day operations.

## Project alerts

Whatever your company type, Causeway Project Alerts can help your business grow.

Extracted weekly from over 470 local authority planning offices, from domestic projects to large commercial and civil engineering developments, Project Alerts is your source of project information from the largest business opportunity database of its kind.

A dedicated team of experienced market researchers are constantly identifying and qualifying potential business opportunities for you, whatever your trade. Our market leading database of past, current and planned UK construction developments attracts clients from both construction and non-construction related industries, boosting their sales and marketing activity.

Causeway allows you to focus on the most appropriate opportunities by maintaining regular contact with you to review the volume and quality of the projects you receive. Weekly updates are sent by email with a tailor-made weekly report based on your specific qualification criteria: nature of business, stage, type and value of development and geographical area of project. There is no need to wait for bulletins or downloads.

## E-Trading

At the heart of business operations lie the sourcing, procurement and administration of materials and service items. Handling high volumes of paper orders, invoices and despatch notes using traditional methods means numerous man-hours are spent re-keying, checking and archiving documents.

Causeway Tradex allows supply chain partners to exchange electronic trading documents between their existing back office finance and procurement systems. Once connected, companies can trade electronically through a scalable and flexible integration hub that supports multiple document types and user services.

Simple, rapid installation means the benefits of connecting to Causeway Tradex can be achieved in a matter of days.

Tradex customers are reporting reductions in the cost of processing invoices by up to 63% with handling times and process efficiencies reduced by up to 50%.

To find out how Causeway  
can help *your* business  
please call us today on

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