



## benefits:

- ▶ Delivers fast and accurate pricing of bills of quantities, design and build, specifications and drawings and schedules of rates.
- ▶ Integrates with Accounts and Job Costing.
- ▶ Features a unique electronic pre-enquiry facility, accessing a data base of over 350,000 subcontractors.
- ▶ Allows for flexible rate build up using constants, outputs or both.
- ▶ Supports copying of items, rates and dimensions from existing or previous projects.
- ▶ Fully CITE compliant
- ▶ Includes dynamic links to spreadsheets.
- ▶ Integrates Electronic Measurement from drawings or 3D models
- ▶ Includes a safety net for missed or un-priced items.
- ▶ Features full tender register and analysis.
- ▶ Allows for global price and profit adjustments at any level.
- ▶ Includes specialist modules, like Surfacing & Blacktop and MAC Reporting.
- ▶ Reduces cost of tender enquiries with unique eEnquiry feature.
- ▶ Electronic BQ import function.

Causeway Estimating is more than just a pricing tool; it's **a complete tendering solution**, capable of significantly reducing the cost of bid production.

Small to medium sized contractors spend an average of 100 hours on each bid, yet typically win just 1 in 8. Effective management of the bidding and tendering process is therefore essential to achieving profitability.

Part of an integrated commercial management suite, Causeway Estimating provides clear visibility of risk, net cost information, value engineering opportunities and reliable, accurate and up to date information about subcontractors and suppliers.

## What is Causeway Estimating?

Used by main contractors, civils contractors and specialist subcontractors, ranging from freelance estimators to international corporations, Causeway Estimating is an analytical, resource-based estimating solution that can help you log, assess and evaluate bid risks.

Delivering fast and accurate pricing for bids for any type of work, Causeway Estimating can improve your bid quality, whilst producing key information to help your commercial team manage costs. Entirely scalable, Causeway Estimating is suitable for any size of operation, from standalone single-user systems, to multi-user LAN or WAN-based systems.

## How will Causeway Estimating **increase** the **profitability** of my business?

Low profit margins in the construction industry make estimating, tendering and effective bid management of fundamental importance. Causeway Estimating allows you to easily compare your rates against those of subcontractors, ensuring your bids remain as competitive as possible. By providing sophisticated pricing tools, Causeway Estimating then minimises the cost of tendering, whilst ensuring consistency of calculations and elimination of errors, to significantly improve tender throughput and result in an improved win rate.

Causeway Estimating's unique Enquiry Alert feature further reduces the cost of tender enquiries, by enabling you to send electronic pre-tender enquiries to a shortlist of selected supply chain partners, who can indicate their intention to price your work by replying electronically. This ensures every enquiry package will be priced, which eliminates the wastage associated with the traditional method of sending numerous tenders, which yields a poor response.

The simplicity and speed of Causeway Estimating's pricing system allows you to price more jobs and win more work. Analysis of previous tenders can also indicate the types of work you should be targeting and which are most profitable, while unique integration with CAD and BIMMeasure dramatically reduces the time required to measure quantities when creating or re-measuring bills. Enabling you to make profit and waste adjustments at any level and stage of the bid, Causeway Estimating also highlights items of highest value, helping you return on your estimated margins.

## What makes Causeway Estimating **better than** the **alternatives**?

Causeway Estimating is a true multi-user solution, combining unrivalled ease of use with a unique pre-enquiry facility, providing access to a database of over 350,000 subcontractors. Providing dynamic links to spreadsheets and integrated electronic measurement from drawings and 3D models, Causeway Estimating supports an unlimited number of resources and dimension sets in any item.

Capable of producing composite rates and resources, Causeway Estimating makes budget or activity-based pricing easy. Fully CITE compliant and able to integrate with Accounts and Job Costing, Causeway Estimating also links with Project Planning to provide a truly comprehensive tendering platform.

For more information

call: **+44 (0)1628 552 000**,

email: **info@causeway.com**

or visit: **www.causeway.com**

**Causeway**

Comino House, Furlong Road, Bourne End, Buckinghamshire SL8 5AQ  
t: +44 (0)1628 552000 f: +44 (0)1628 552001 e: info@causeway.com